

Adriatic, Inc.	2005 Fannie Mae Forms (AP1689)	2005	8
Adriatic, Inc.	2005 National USPAP Update	2005	7
Independent Fee Appraisers	Manufactured Housing Appeal	2004	8
Pro Schools	USPAP	2003	15

EDUCATION

Name Of Institution	Course Title/Degree	Date	Hours
WA Mortgage Lenders Assoc	FHA Appraising	2003	8
Mykut Real Estate School	Residential Real Estate Appraisal	2002	20
Wa St Assoc of Mtg Brokers Jim Root, Instructor	FHA Appraising	2001	8
Appraisal Institute	Residential Design & Function	2000	7
IFA / Don King	USPAP	2000	15
IFA / Woody Woodworth	New FHA Guidelines	1999	8
Beckwith Company	Technical Inspection of Real Estate	1998	20
Bill King	FHA Appraising	1997	8
Lee & Grant	Solving Residential Appraisal Problems	1996	15
Green River Community College	FHA/HUD Appraising	1994	8
Red Carpet Realty	Residential Real Estate Sales	1994	Audit
N Seattle Community College	Real Estate Law	1993	30
Seattle Central Comm. College	Appraising Small Income Properties	1992	30

EMPLOYMENT HISTORY

Company Name/Address	Principal Duties	Dates From-To
Wilson Appraisal Service, LLC 2110 - 2 52 nd Avenue N.W. Olympia, WA 98502	Principal, Residential Appraiser	1/1/00 - Present
Gusse-Wilson Appraisal Services 4820 Yelm Hwy S.E., Ste. B-111 Lacey, WA 98503	Principal, Residential Appraiser	4/94 - 12/99
McCormick Appraisal Services 8601 Willows Road Redmond, WA 98052	Residential Appraiser	12/91 - 4/94
Independent Contractor	Property Maintenance	1990-1991

APPRAISAL EXPERIENCE SUMMARY

	Existing Construction	Proposed Construction
No. Completed in 2008	200 Total Appraisals (incl. all types)	
Single Family Detached	2,000	500
Condominium Units	40	
Multi-Family Dwellings (2-4 Units)	80	
Manufactured/Modular Homes	200	
Field Reviews/Desk Reviews	50/25	
Land (finished lots, raw land)	200	
FHA	300	

GEOGRAPHIC AREA SERVED

Washington State: Wilson Appraisal Services works regularly in the following counties:
Grays Harbor, Lewis, Mason and Thurston Counties

Type	Source
Market	Northwest Multiple Listing Service, Metroscan, The Digest
Cost	Marshall and Swift Cost Handbook N.A.D.A. – Manufactured Housing Appraisal Guide

CLIENT REFERENCES - SCOTT E. WILSON

Client Name/Address	Contact Person/Phone
South Sound Bank West Olympia Branch, Harrison Ave NW Olympia, WA	Dan Yerrington President & CEO (360) 705-4200 Ph
Heritage Savings Bank West Olympia Branch, Cooper Pt. Rd. Olympia, WA	Kevin Ekar Senior V.P. – Business Banking + (360) 570-7370 Ph (360) 705-8940 Fax

Heritage Savings Bank Downtown Olympia, 5 th Ave Olympia, WA	Mark Furman Construction Dept. (360) 705-9180
Anchor Bank 4250 Martin Way E Bldg #4 Ste 107 Olympia WA 98516	Norm Allard Asst. V.P. Business Banking Business Banking/Construction & Development Svcs (360) 412-0118 Ph (360) 412-0126 Fax
Frontier Bank 130 Marvin Rd SE Olympia WA 98503	Scott Beckwith, Senior Loan Officer (360) 456-0671 Ph
Sterling Savings Bank 3000 Harrison Ave NW Olympia WA 98502	Matt Olsen (360) 943-8086 Ph (360) 357-6324 Fax

PRICING SCHEDULE

Type of Appraisal	Fee
FNMA 1004 Single-Family Appraisal	\$450
FNMA 1004 - FHA	\$450 - \$500
FNMA 1004 - Complex Appraisal	\$500 - \$1,500
FNMA Waterfront or Jumbo	\$500 - \$1,500
FNMA 1004 Acreage (over 5 acres)	\$450-\$1000
2055 Interior/Exterior (Old Form)	\$350-\$450
2055 Exterior – New Form	\$400-\$600
2055 Exterior / 704 Drive-by (Old Form)	\$300-\$400
2070 & 2075	\$150
Condominium	\$450-\$600
Duplex - Triplex – Fourplex (2- 4 units)	\$700 - \$900
Land Appraisal	\$400-\$600
Rent Survey	\$200
Operating Income Statement	\$50
442 - Satisfactory Completion Certificate	\$100
Appraisal Update	\$100 - \$300
1004 MC	\$50